

### Global World-Class Equity Research & Distribution

Significantly improve prospective shareholder awareness

A purpose-built business providing a single source of equity research on your company that is 100% accessible to institutional investors around the world

Globally distributed, objective and even-handed research reports accessible to all investment professionals



### Litchfield Hills Research

- Published on all financial platforms, such as Bloomberg and FactSet. Our ratings, price targets and estimates are part of and influence the consensus on 15 financial platforms around the world.
- By being on every platform, we reach every investor
- One of the few Western providers of equity research on the Wind Financial Terminal, the Bloomberg of China and used by the majority of Chinese investors
- We have the ability to place our equity research reports directly into the newsfeed of your competitors, customers or suppliers, ensuring our reports are also read by investors in similar or related companies

## Deliverables

- Research reports you may distribute as you wish
  - » Detailed initiation report
  - » Research update reports every time you release financial or other important information without limit
- Details of who reads each of our reports that you can use as part of your investor outreach
- General advice on markets and platforms

#### Cost

Our service is priced at a level that we believe is sustainable, while maintaining the least risk to objectivity



#### A practical example of how our process reaches large audiences

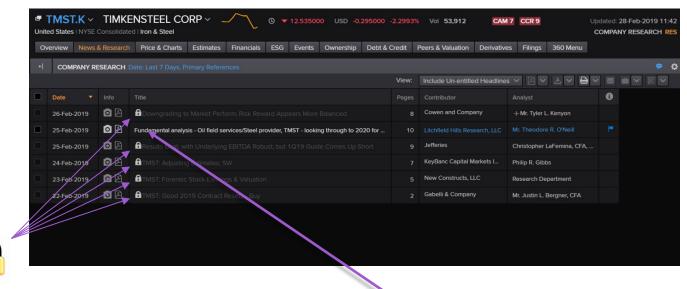
- Traditional equity research is a closed eco-system: Equity research written by Investment Bank A is only seen by Investment bank A clients, and access is controlled by each of the financial platforms
- Many firms submit anonymous estimates and ratings

#### We are different

- Investors can see and read our reports and our estimates
- Our reports are 100% accessible by every investor on every platform
- We enhance your coverage even of you already have following analyst(s):
  - » We provide reports any prospective investor can read
  - » We make your consensus more robust
  - » Our estimates are clearly labeled as coming from us

#### **Research reports For TimkenSteel (Refinitiv platform)**

The only accessible research report is ours – all the others are unlocked only for clients of the respective investment banks



Litchfield Research reports are unlocked and accessible to all institutional investors

#### **Estimates for TimkenSteel**

Traditional research estimates can be hidden but ours are clear

TMST.K ~ TIMKENSTE United States I NYSE Consolidated I Iron 8		• • • • • • • • • • • • • • • • • • •	11,170000	USD 0.	.080000 0.7214%	Vol 16,582	CAM 11	CCR 9
Overview News & Research Price	& Charts Estimates	Financials ESG	Events O	wnership	Debit & Credit	Peers & Valuation	Derivatives	Filings
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Measure Revenue	✓ Periodicity	Annual	~ U	poate				
	Mean		8!	58.79	1,340	1,598		1,601
	Predi	cted Surprise %	-	0.06%	-0.02%	-0.02%		-0.70%
	High		8	65.00	1,360	1,610		1,695
	Low	/	85	54.38	1,331	1,578		1,470
	Actua	u /	86	59.50	1,329	1,611		
REVENUE ESTIMATE DETAILS								
Custom Calculated Mean 🔳								
Contributor	Current Analyst 🕺		gs			HISTORICAL FOREC		
Contributor			icy Dec-10		FY Dec-17	FY Dec-18	FY De	
Undisclosed	Undisclosed	***	**		1,335	1,603		1,766
GABELLI & COMPANY	Bergner, Justin L	***	★★ 865.0	00 🖪	1,360 🎦	1,610 🎦		1,695 🎴
Undisclosed	Undisclosed	***	<b>★★</b> 876.	80		1,598		1,626
KEYBANC CAPITAL MARKETS INC.	Gibbs, Philip R	***	<b>★★</b> 890.'	10 🖪	1,335 🕒	1,578 🎦		1,608 🎴
LITCHFIELD HILLS RESEARCH, LLC	O'Neill, Theodore R	***	**			1,589 🎦		1,605 🎴
		***						



#### **Advanced Investor Targeting**

We can target our research reports directly to investors who already own or care about similar companies. In this example, the research report we wrote on Q BioMed appears in the newsfeed of Ocular Therapeutics. It is 100% accessible.

Unite	ed States   NAS	DAQ Globa	AR THERAPE al Market Consolidat 18 6.8090 % Vol	ed <b>  Pharmace</b>	euticals	CR 14				
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ALL	ALL NEWS									
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i	Time	Source	RICs	Headline						
06 M	larch 2021									
	02:12:02 PM	AMEB	FOLD.O OCUL.O	Financial Analysis: Amicus Therapeutics (NASDAQ:FOLD) and Ocular Therapeutix (NASDAQ:OCUL)						
)5 M	larch 2021									
	02:40:17 PM	RSCH	TPTX.O SYRS.O	🖪 JMP Midday Note 03052021 (6 pages) - JMP Securities						
	02:25:25 PM	RSCH	TPTX.O SYRS.O	👔 The Weekender (11 pages) - JMP Securities						
	05:30:19 AM	RSCH	QBIO.PK OMER.O	Raising PT to \$7 from \$6 on earnings outlook for biotech maker Q BioMed - Reiterate Buy (9 pages) - Litchfield Hills Research, LLC						
	02:25:49 AM	RSCH	VERI.O TPVG.N	JMP Morning Note 03052021 (16 pages) - JMP Securities						
4 M	larch 2021									

## Widely Read Reports

Our first four reports on \$150MM market cap Graham Corp were opened 771x





#### Summary

- A purpose-built business providing a single source of equity research on your company that is 100% accessible to institutional investors around the world
- Reaching all institutional investors: 15 platforms publish our research
- Advanced targeting: ability to reach investors in similar companies
- Provide detailed readership data that will assist with targeting efforts
- Priced to be sustainable and maintain objectivity
- No ongoing demand on you or your management team

# GLOBAL COMPANY Sponsored Research

THE BEST OF SELL-SIDE RESEARCH – REASONABLY PRICED / NONE OF THE DEMANDS ACTIVE INSTITUTIONAL INVESTOR READERSHIP REPRESENTS >75% OF THE WORLD'S AUM PUBLISHING ON 18 FINANCIAL

PLATFORMS IN US, EU AND CHINA Deliverables to measure performance



CONTACT THEODORE R. O'NEILL, IRC, TO DISCUSS YOUR SPECIFIC NEEDS