

Action Summary – 10 July 2025 – Analyst: Theodore R. O'Neill

We are initiating coverage of Globavend Holdings Limited with a Buy rating and a \$0.40 price target. Globavend is an e-commerce logistics provider, offering end-to-end logistics solutions in Hong Kong, Australia, and New Zealand. The Company primarily serves enterprise customers, including e-commerce merchants and operators of e-commerce platforms, facilitating business-to-consumer (B2C) transactions. It delivers integrated cross-border logistics services from Hong Kong to Australia and New Zealand.

Large market share opportunity. According to our research, GVH has a 1% to 5% share of the ecommerce shipping market in its service territory, depending on our ecommerce shopping estimates. This leaves substantial growth opportunities in what we believe is a fragmented market.

Multiple pathways to growth. In addition to market share growth, the company also has plans to grow through acquisitions and partnerships.

Forming Strategic partnerships. GVH makes an ideal logistics partner for retail vendors looking to expand market share in its service territories. On June 30, it announced a partnership with a major online beauty retailer. We expect others to follow this model.

Attractive Valuation. The shares currently trade below our discounted future earnings price target model and below peer averages. If it were to trade at \$0.40, our target price, its Market Cap/Sales multiple would be 4.05x, which would be above the average of its peers. We believe it should trade at a premium to the average because of its high growth profile.

7/9 price: US\$ 0.08	Market cap: \$20M	2026 Mkt. Cap/Sales: 0.91x	2026 EV / Sales: 0.23x
Shares outstanding: 255MM	Insider ownership: ~12%	3-mo. avg. trading volume: >100,000	Dividend/Yield: NA/NA

GAAP estimates (\$ in millions except EPS)

Period	EPS	Revenue	Operating Margin %
FY23A	<u>\$0.08</u>	<u>\$18.6</u>	<u>6.2%</u>
1H24A	\$0.05	\$8.4	8.4%
2H24A	<u>\$0.04</u>	<u>\$8.1</u>	<u>7.8%</u>
FY24A	<u>\$0.09</u>	<u>\$16.5</u>	<u>8.1%</u>
1H25E	\$0.05	\$8.6	8.7%
2H25E	<u>\$0.00</u>	<u>\$9.5</u>	<u>11.6%</u>
FY25E	<u>\$0.01</u>	<u>\$18.1</u>	<u>10.2%</u>
1H26E	\$0.00	\$10.5	10.5%
2H26E	<u>\$0.00</u>	<u>\$11.5</u>	<u>12.6%</u>
FY26E	<u>\$0.01</u>	<u>\$22.0</u>	<u>11.6%</u>

Note: September ending year. Numbers may not add due to rounding. See our full model at the back of this report.

Cash balance (in \$millions)

• 2023A	• \$0.6
• 2024A	• \$2.3
• 2025E	• \$17.1
• 2026E	• \$20.9

LT Debt (in \$millions)

• 2023A	• \$0.0
• 2024A	• \$0.0
• 2025E	• \$0.0
• 2026E	• \$0.0

Stockholders' equity (in \$millions)

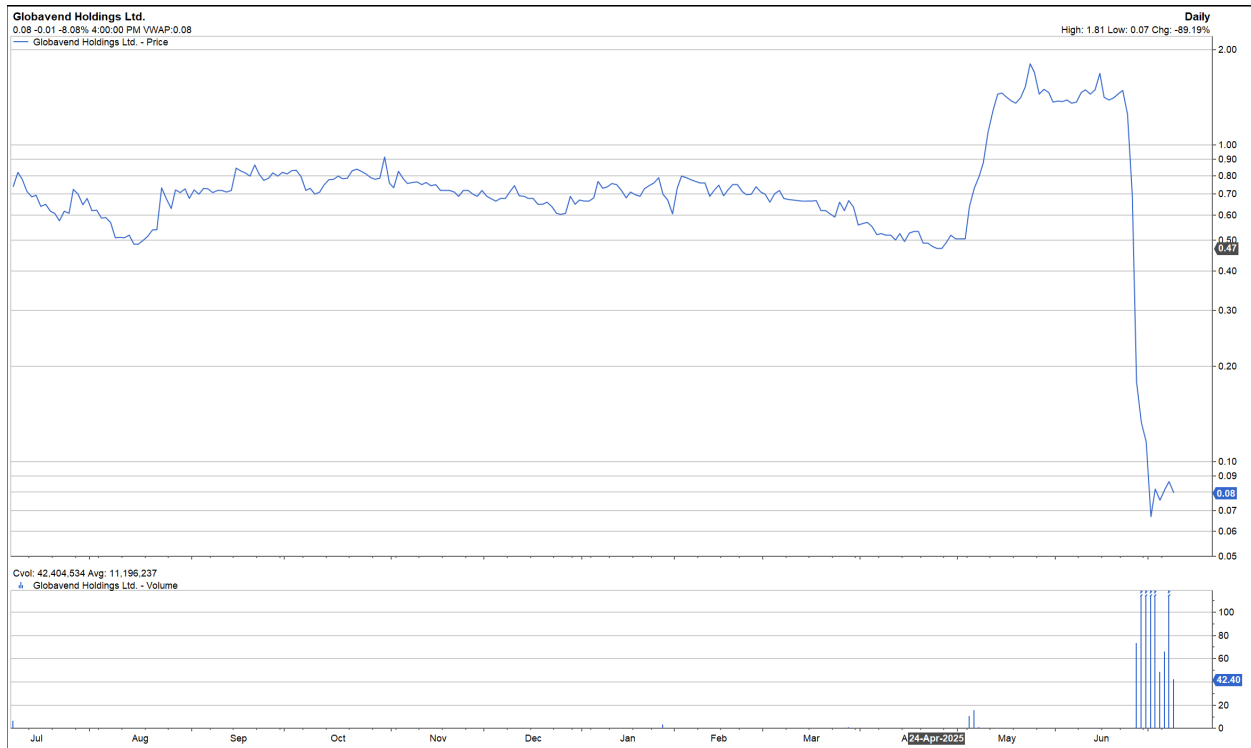
• 2023A	• \$0.5
• 2024A	• \$5.2
• 2025E	• \$20.0
• 2026E	• \$23.9

Risks/Valuation

- Risks include competition, regulatory issues, global growth, and the announced reverse split.
- Our USD\$0.40 target is derived using a discounted future earnings model.

Company description: Globavend Holdings Limited, an emerging e-commerce logistics provider, offers end-to-end logistics solutions in Hong Kong, Australia, and New Zealand. The Company primarily serves enterprise customers, including e-commerce merchants and operators of e-commerce platforms, facilitating business-to-consumer (B2C) transactions. As an e-commerce logistics provider, Globavend delivers integrated cross-border logistics services from Hong Kong to Australia and New Zealand. It provides customers with a comprehensive solution, encompassing pre-carriage parcel drop-off, parcel consolidation, air freight forwarding, customs clearance, on-carriage parcel transportation, and final delivery.

Figure 1 – Globavend Holdings – One-year trading snapshot



Investment Thesis

We are initiating coverage of Globavend Holdings Limited with a Buy rating and a \$0.40 price target. Globavend is an e-commerce logistics provider, offering end-to-end logistics solutions in Hong Kong, Australia, and New Zealand. The Company primarily serves enterprise customers, including e-commerce merchants and operators of e-commerce platforms, facilitating business-to-consumer (B2C) transactions. It delivers integrated cross-border logistics services from Hong Kong to Australia and New Zealand.

Large market share opportunity. According to our research, GVH has a 1% to 5% share of the ecommerce shipping market in its service territory, depending on our ecommerce shopping estimates. This leaves substantial growth opportunities in what we believe is a fragmented market.

Growing organic growth trends. The company's service area is one where we believe there is strong interest in expanding trade.



Globavend Holdings Ltd.

GVH - Rating-Buy – US\$0.40 PT

Multiple pathways to growth. In addition to market share growth, the company also has plans to grow through acquisitions and partnerships.

Forming Strategic partnerships. GVH makes an ideal logistics partner for retail vendors looking to expand market share in its service territories. On June 30, it announced a partnership with a major online beauty retailer. We expect others to follow this model.

Lean business model means high revenue per employee. The company operates a lean business model with revenue per employee exceeding \$2MM/year.

Attractive Valuation. The shares currently trade below our discounted future earnings price target model and below peer averages. If it were to trade at \$0.40, our target price, its Market Cap/Sales multiple, would be 4.05x, which would be above the average of its peers. We believe it should trade at a premium to the average because of its high growth profile. The recent decline in the stock is not operations related but due to a just completed share offering. The company has said in its filings that it is likely to do a reverse split, and we will update our estimates and price target if and when that occurs.

Business Background

Founded in 2016 and incorporated in the Cayman Islands, Globavend HK is an emerging e-commerce logistics provider providing one stop, end-to-end logistics solutions in Hong Kong and four cities in Australia, Sydney, Melbourne, Brisbane, and Perth and New Zealand both directly and through its service providers (see Figure 2). Its customers are primarily enterprise customers, being e-commerce merchants or operators of e-commerce platforms, providing business-to-consumer (B2C) transactions. Its principal executive office is in Perth, Australia.

Figure 2 – Globavend Holdings – Logistics Network



Source: Company filings

It provides integrated cross-border logistics services including parcel consolidation to air freight forwarding, customs clearance, on-carriage parcel transportation, and delivery. It designed and uses its own proprietary all-in-one shipping solution, which has been or can be connected to the customer's own IT systems (such as enterprise resource planning (ERP) systems, customer relationship management (CRM) systems, booking management systems, or point-of-sale (POS) systems) on one end and the transportation management systems (TMS) of our ground transportation service providers on the other end, to facilitate effective logistics management.

In addition to cross-border logistics services, it also provides fragmented logistics services, which typically include freight forwarding services, to customers and enterprises.

Services and Business Model

The business model principally involves the provision of both integrated cross-border logistics services, which include air freight forwarding services offered as an integral part thereof; and air freight forwarding services, offered as a modularized logistics service segmented from its integrated cross-border logistics services.

Growth Strategy

- Expand logistics services into different verticals
- Enhance the use of information technology and AI into intelligent delivery and collection solutions
- Upgrade warehousing facilities
- Pursue strategic alliances and select acquisitions
- Further enhance sales and marketing using AI and additional sales personnel.

Customers

GVH customers mainly consist of those that operate e-commerce platforms or are e-commerce merchants in Hong Kong. For the years ended September 30, 2022, 2023 and 2024, its five largest customers accounted for approximately 67.0%, 69.6% and 63.3% of revenue, respectively.

In line with industry practice, It does not enter into long-term agreements with its customers. For customers using its integrated cross-border logistics services, it charges fees according to its published rate lists. As such, it is not necessary for it to provide any quotations to customers prior to the acceptance of booking instructions. For customers using its air freight forwarding on a segmented basis, it provides quotes to customers in advance. It also self-insures against customer losses.

Suppliers

Suppliers include:

- air freight carriers for the provision of cargo spaces
- cargo screening service providers in Hong Kong
- customs clearance companies in both Australia and New Zealand for the preparation of freight documentation and arrangement for customs clearance
- local delivery service providers for dispatching and distributing our customers' goods to their designated destinations in Australia and New Zealand.

For the year ending September 30, 2024, two major suppliers accounted for approximately 45.8% and 10.9% of the total cost of revenue, respectively. For the year ended September 30, 2023, four major suppliers accounted for approximately 33.1%, 23.1%, 13.4% and 10.9% of the total cost of

revenue, respectively. For the year ended September 30, 2022, four major suppliers accounted for approximately 26.2%, 14.7%, 14.6%, and 13.1% of the total cost of revenue, respectively.

For the years ended September 30, 2022, 2023 and 2024, it transacted with 10, 5 and 12 air freight suppliers, respectively, comprising air freight carriers and freight forwarders, for the provision of cargo spaces, as well as over 55, 43 and 29 suppliers, respectively, for transport and local delivery-related services.

It procures cargo spaces directly from air freight carriers under different arrangements, including both direct booking, and block space arrangements. It is an International Air Transport Association (IATA), accredited cargo agent and entitled to make direct bookings with air freight carriers without any third-party agent. It generally procures cargo spaces through the block space agreements it entered into with air freight carriers for a period of time at pre-agreed costs and occasionally procures additional cargo spaces from air freight carriers through direct bookings.

As part of the services it provides, it also arranges third-party service providers to provide supporting and ancillary logistics services, such as:

- customs clearance companies for customs clearance in Australia and New Zealand
- cargo screening service providers to carry out the necessary aviation security measures.
- local delivery service providers in destination cities to carry out the last mile delivery.
- and ground transportation companies will also be engaged if customers request parcel pick-up.

Block Space Booking

GTV has established block space agreements with air freight carriers to secure a committed amount of air cargo space for a predetermined period, typically one year, at pre-agreed costs. The agreement is terminable by either party upon 60-days' notice without any penalty. It is fully committed to obtaining the agreed volume of air cargo space as specified under the block space agreements. Such block space agreements typically contain clauses requiring it to make payments to air freight carriers for the agreed volume of cargo spaces, irrespective of whether the air cargo spaces have been fully utilized, except when the volume of air cargo spaces available for use on the particular aircraft is less than the agreed volume of cargo space.

Direct Booking

The company purchases air cargo spaces through direct booking with air freight carriers or other freight forwarders on a demand basis, without entering into any fixed-term agreements. For the years ended September 30, 2022, 2023 and 2024, the value of direct bookings for cargo spaces made with air freight carriers and other freight forwarders amounted to approximately US\$12.3MM, US\$7.1MM and US\$3.5MM, respectively.

For direct bookings with air freight carriers, it negotiates with air freight carriers for a fair price to secure the required cargo space for the consignment. This involves determining the necessary type of aircraft, the volume of cargo space required, and the destination. With its established relationships with various air freight carriers, it believes it is able to secure satisfactory rates for our consignments.

Occasionally, it will co-load with other freight forwarders to secure air cargo spaces. This arrangement allows multiple freight forwarders to share a single air cargo space and split transportation costs. To ensure a cost-effective arrangement is attained, it considers various factors, such as price terms, flight schedule, availability of cargo space, and the destination, when booking directly with other freight forwarders.

During the years ended September 30, 2022, 2023 and 2024, it paid an aggregate cost of approximately US\$1.34MM, US\$1.22MM and US\$1.29MM, respectively, for block space agreements.

A typical agreement looks like this:

Parties:	(1) Qantas Airways Limited and (2) Globavend HK
Term:	Typically, one year.
Committed volume of cargo space and rates	An agreed level of cargo space (in terms of space allocation) for each week for certain flight schedules at predetermined prices.
Termination	<p>Either party to the block space agreement may terminate the block space agreement by giving 60 days' notice in writing to the other party.</p> <p>Either Party may immediately terminate the block space agreement by giving notice if:</p> <p>(a) the other party breaches any provision of the block space agreement and fails to rectify the breach within 30 days of receiving written notice requiring it to do so: or</p> <p>(b) the other party breaches a material provision of the block space agreement, and the breach is not capable of bringing remedies.</p>
Credit terms	Generally, within 14 days after the issuance of the invoice.

Proprietary IT Shipping Infrastructure

As an essential part of its integrated cross-border logistics services, it has developed its own proprietary all-in-one shipping solution. The proprietary all-in-one shipping solution has been or can be connected to the customer's own IT systems (such as enterprise resource planning (ERP) systems, customer relationship management (CRM) systems, booking management systems, or point-of-sale (POS) systems) on one end and the transportation management systems (TMS) of

GVH's ground transportation service providers on the other end, to facilitate effective logistics management.

Our all-in-one shipping solution performs two major functions: a booking management function (BMS), and a transportation management function. The booking management function allows a high degree of customization and can be integrated into the customer's own IT systems such as enterprise resource planning (ERP) systems, customer relationship management (CRM) systems, booking management systems, or point-of-sale (POS) systems by way of an Application Programming Interface (API). The booking management function enables booking instructions to be given, whether automatically by retrieving information from customers' own IT systems or manually by users inputting the relevant booking management information.

The booking instruction typically includes the name of the consignee, the delivery address, the product type of the parcel, and its declared weight.

The GVH, all-in-one shipping solution system, is connected to the transportation management systems (TMS) of two of our major local delivery service providers. For delivery service provider A, a unique prefix identifying our company and a range of tracking numbers will be allocated to us from time to time. Once a booking instruction has been received, the system will generate a unique tracking number for the parcel, comprising of the unique prefix and a unique tracking number selected from the pre-assigned range of tracking numbers. Customers can then print a thermal label from the all-in-one shipping solution. For delivery service provider B, once a booking instruction has been received, the all-in-one shipping solution system will give such instruction to the transportation management systems (TMS) through the application programming interface (API). An instant response, being a unique tracking number generated by its transportation management systems (TMS), will be given to the GVH system. Customers can then print a thermal shipping label. This all-in-one shipping solution is also connected to the broker's portal of its customs clearance companies through the application programming interface (API). As such, the shipping instructions are transmitted to customs clearance companies through its broker's portal for customs clearance and onward processing.

Our all-in-one shipping solution is also connected to cross-carrier shipping tracking platforms, such that shippers and customers can monitor the status of their parcels in real time.

This all-in-one shipping solution can be integrated into the customer's IT system by using the API interface. This also saves significant investments on the part of its enterprise customers and makes the service sticky, helping to retain customers.

The reliability of its all-in-one shipping solution as an e-commerce logistics provider has been recognized internationally. It is one of the 1,211 carriers recognized by AfterShip, an established post-purchase platform providing cross-platform and cross-carrier e-commerce shipping tracking services, where shipments made with it can be tracked on the AfterShip tracking system.

Sales and Marketing

Its existing customers are mainly e-commerce merchants or businesses operating e-commerce platforms in Hong Kong. As a one-stop service provider, it offers door-to-door international delivery services in one package, which eliminates the need for its customers to coordinate with multiple service providers. We believe that its track record of providing efficient ways of delivering and handling our customers' goods has helped it to build a loyal customer base. We believe the proprietary all-in-one shipping solution, which has been or can be incorporated into customers' own IT systems, is a key selling point.

Through its sales and marketing efforts, it targets to diversify and expand the customer base. We believe that its experience in serving e-commerce businesses, combined with our commitment to customer satisfaction, positions it for long-term success in the e-commerce logistics industry.

Pricing Strategy

Its executives are responsible for determining the price for integrated cross-border logistics services and freight forwarding services. It takes a cost-plus approach to pricing for both lines of businesses. It considers the following factors in determining the fees it charges:

- (1) Type and value of consignment
- (2) Freight rates charged by competitors
- (3) Future business opportunities
- (4) Reputation of the customer
- (5) Costs of services, including freight charge, fuel charge, security charge, and charges of its service providers
- (6) Level of acceptance of the current market rates for similar services
- (7) Weight of consignment and volume of cargo space required.

Competition

The market it operates in is highly fragmented and can be segmented based on major industry groups, such as air cargo, forwarding services, freight transportation, courier activities, warehousing and storage, and other logistics services. We believe the key success factors in the industry include maintaining a solid reputation, developing a strong and extensive network, having strong capital support, and possessing operational experience and management capability.

It faces keen competition from numerous competitors operating on different scales in Hong Kong. Management believes that it competes favorably with its competitors.

Valuation Methodology

We believe GVH is undervalued, and we support that belief with an absolute and relative valuation. To determine our price target, we use a discounted future earnings model. The following valuation techniques are being used:

- 1) The discounted value of all future earnings was used for our price target (see Figure 3)
- 2) Valuation relative to peers (see Figure 4)

Discounted Future Earnings – Basis for Price Target

Our 12-month price target of \$0.40 is based on a discounted earnings model. For valuation purposes, we sum up all future earnings discounted at 9%, which we feel adequately addresses the risk. We assume the company exhibits strong topline growth for several years and then we slow growth until it eventually grows at the rate of global GDP. Our valuation model is shown in Figure 3 below. Note, this model understates future new products and growth through acquisitions and probably understates the tax benefits, but offsetting that, the earnings never have a down year. The implied share price is \$0.41, which we round to \$0.40.

Figure 3 – Globavend Holdings – Price Target Calculation

Discounted Earnings		\$0.41
Year 1 is	Forecast	Discounted
2025	EPS	EPS
1	0.01	\$0.01
2	0.01	\$0.01
3	0.01	\$0.01
4	0.02	\$0.01
5	0.02	\$0.01
Terminal Value		\$0.35

Source: Litchfield Hills Research LLC

Valuation Relative to Peers

Figure 4 is a summary of our GVH peer comparison. If it were to trade at \$0.40, its Market Cap/Sales multiple would be ~4.05x, which would be above average but would not be the highest multiple. We believe it should trade at a premium to the average because of its high growth profile.

Figure 4 – Globavend Holdings – Comp Tables

FactSet Ticker	Company Name	Closing Price	Market Cap \$MM	EV \$MM	2026 Consensus Multiples (except price to book)				
					Market Cap / Sales	EV /Sales	Price to Book	EV / EBITDA	PE
ODFL-US	Old Dominion Freight Line	\$167.38	35,372	35,696	5.86	5.91	8.85	17.93	28.69
601919-CN	COSCO SHIPPING Holdings Co., Ltd. (Registered A)	\$2.14	31,883	19,417	1.12	0.69	1.05	4.30	13.83
MAERSK.B-DK	A.P. Moller - Marsk A/S (Class B)	\$1,948.97	30,674	26,012	0.63	0.52	0.46	4.39	
2603-TW	Evergreen Marine (TW Listing)	\$6.71	14,532	11,904	1.15	0.92	0.84	3.42	8.31
011200-KR	HMM Co Ltd	\$17.58	18,023	10,735	2.54	1.47	0.57	6.44	16.80
EXPD-US	Expeditors International of Washington, Inc.	\$117.32	16,067	15,513	1.53	1.48	6.88	15.22	21.22
XPO-US	XPO, Inc.	\$132.26	15,581	19,770	1.86	2.36	9.58	13.90	28.37
JBHT-US	J.B. Hunt Transport Services, Inc.	\$153.05	15,182	16,916	1.19	1.33	4.27	9.66	21.98
9104-JP	Mitsui O.S.K.Lines Ltd.	\$32.37	11,747	23,139	1.01	1.99	0.67	13.57	8.63
CHRW-US	CH Robinson Worldwide Inc	\$98.33	11,675	13,588	0.67	0.78	7.12	13.98	18.05
KNX-US	Knight-Swift Transportation Holdings Inc.	\$47.03	7,621	10,083	0.95	1.26	1.21	7.33	19.12
SAIA-US	Saia Inc.	\$294.89	7,854	8,301	2.33	2.46	5.23	12.12	25.21
R-US	Ryder System Inc	\$170.20	7,036	15,981	0.53	1.20	2.12	5.24	11.52
ZIM-US	ZIM Integrated Shipping Services Ltd.	\$16.51	1,989	5,562	0.31	0.89	0.64	4.39	
FWRD-US	Forward Air Corporation	\$27.60	840	2,942	0.31	1.07	4.76	8.66	156.51
DUOT-US	Duos Technologies Group Inc	\$7.75	90	92	2.28	2.33	23.59	15.66	264.00
RIME-US	Algorhythm Holdings, Inc.	\$2.28	6	1	0.26	0.05			
AVERAGE					<u>1.17</u>	<u>1.30</u>	<u>4.60</u>	<u>9.22</u>	<u>47.20</u>
GVH-US	Globavend Holdings Ltd.	\$0.09	20	5	0.91	0.23	0.05	0.33	NA
GVH Discount to peers:					-22%	-83%	-99%	-96%	NA

Source: Litchfield Hills Research LLC and FactSet

Financial Estimates and Guidance

The company does not provide financial guidance. Our model assumes the company sees double digit growth in 2026. We expect to see a reverse split at some point in 2025, after which point we will revisit our model and price target.

Management

Mr. Wai Yiu Yau (“Mr. Yau”), Founder, Chairman of the Board and Chief Executive Officer

Mr. Wai Yiu Yau is the founder of the Company and has been its director and chairman of the Board since May 2023. He is also the founder and director of Globavend HK since its inception in June 2016 and has over 18 years of experience in the logistics industry. Prior to the setting up of Globavend HK, Mr. Yau has been serving DHL eCommerce Limited, a leading worldwide logistics company in various positions for the period from January 2010 to June 2014, with his latest position being the Regional Operations Manager (Asia Pacific), responsible for its daily logistics operations in the Asia Pacific region. Mr. Yau has received a Bachelor of Science Degree in International



Globavend Holdings Ltd.

GVH - Rating-Buy – US\$0.40 PT

Shipping Transport and Logistics from the Hong Kong Polytechnic University and a Master of Business Administration from the Chinese University of Hong Kong in 2005 and 2014, respectively.

Mr. Tsz Ngo Yu (“Mr. Yu”), Chief Financial Officer

Mr. Yu has served as our Chief Financial Officer since November 2, 2023. He is a member of the Certified Public Accountants Australia, a fellow member of the Hong Kong Institute of Certified Public Accountants since January 2011 and September 2018, respectively and has over 18 years of experience in the related fields of finance, auditing, accounting, corporate governance practices, and company secretarial matters. During the period between January 2007 and February 2012, Mr. Yu has successively served in various positions in Deloitte Touche Tohmatsu, an accounting firm, with his last position as an audit manager. From September 2013 to December 2020, he was a partner of H.F. Tam & Co (currently known as CTY&Co.), an accounting firm. He is currently the executive director of Marksman Corporate Services Limited, a firm principally engaged in the provision of corporate secretarial services and corporate consulting services, a director of JMG Corporate Consulting Limited, both since June 2019, and a partner of IPA CPA Limited, an accounting firm, since October 2020. Since May 2015 until the date of this annual report, Mr. Yu also serves as a company secretary of various companies listed on The Stock Exchange of Hong Kong Limited. He has received a Bachelor of Commerce Degree in Accounting and Finance and a Master of Applied Finance, both from Monash University of Australia, in December 2005 and December 2006, respectively.

Figure 5 – Globavend Holdings Ltd. – Income Statement (US\$000)

September year-end	2023A Year	2024A		2024A Year	2025E		2025E Year	2026E		2026E Year
		1H24A	2H24A		1H25E	2H25E		1H26E	2H26E	
Total revenue	\$18,587	\$8,409	\$8,131	\$16,540	\$8,600	\$9,500	\$18,100	\$10,500	\$11,500	\$22,000
<i>Growth</i>	-23%			-11%	2%	17%	9%	22%	21%	22%
<i>Cost of revenue</i>	10,522	3,530	3,693	7,223	4,300	4,750	9,050	5,500	6,000	11,500
<i>Cost of revenue - related party</i>	<u>6,159</u>	<u>3,503</u>	<u>3,394</u>	<u>6,897</u>	<u>3,000</u>	<u>3,000</u>	<u>6,000</u>	<u>3,200</u>	<u>3,300</u>	<u>6,500</u>
Cost of Goods	16,681	7,200	6,921	14,121	7,300	7,750	15,050	8,700	9,300	18,000
Gross Profit	1,906	1,209	1,211	2,419	1,300	1,750	3,050	1,800	2,200	4,000
Gross Margin	10.3%	14.4%	14.9%	14.6%	15.1%	18.4%	16.9%	17.1%	19.1%	18.2%
General and administrative	\$759	\$500	\$579	\$1,079	\$550	\$650	\$1,200	\$700	\$750	\$1,450
% of total revenue	4%	6%	7%	7%	6%	7%	7%	7%	7%	7%
Other oper.(income)/expense	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
% of total revenue	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Operating Expenses	759	500	579	1,079	550	650	1,200	700	750	1,450
Operating Income	1,147	709	631	1,340	750	1,100	1,850	1,100	1,450	2,550
Operating Margin	6.2%	8.4%	7.8%	8.1%	8.7%	11.6%	10.2%	10.5%	12.6%	11.6%
Total Other Items	123	115	108	223	120	120	240	120	120	240
Pre-Tax Income	1,270	824	739	1,563	870	1,220	2,090	1,220	1,570	2,790
Pre-Tax Margin	6.8%	9.8%	9.1%	9.4%	10.1%	12.8%	11.5%	11.6%	13.7%	12.7%
Taxes (benefit)	192	120	104	224	131	183	314	183	236	419
Tax Rate	15.1%	14.6%	14.0%	14.3%	15.0%	15.0%	15.0%	15.0%	15.0%	15.0%
Net Income (loss)	1,077	704	635	1,339	740	1,037	1,777	1,037	1,335	2,372
Net Margin	5.8%	8.4%	7.8%	8.1%	8.6%	10.9%	9.8%	9.9%	11.6%	10.8%
EPS, as reported	0.08	0.05	0.04	0.09	0.05	0.00	0.01	0.00	0.00	0.01
Diluted Shares Outstanding	13,125	13,125	15,000	14,560	15,000	300,000	157,500	300,000	320,000	310,000

Source: Company reports and Litchfield Hills Research LLC

Figure 6 – Globavend Holdings Ltd. – Balance Sheet (US\$000)

September year-end	FY2026E	FY2025E	FY2024A	FY2023A
Current Assets				
Cash and S.T.I.	\$20,926	\$17,052	\$2,296	\$554
Trade receivables	2,500	2,000	1,685	1,429
Contract assets	1,050	950	897	544
Other assets	<u>700</u>	<u>600</u>	<u>577</u>	<u>1,494</u>
Total Current Assets	25,176	20,602	5,456	4,021
Net PP&E	200	150	123	13
Right-of-use assets	100	100	33	120
Other non-current assets	<u>2,500</u>	<u>2,500</u>	<u>2,343</u>	<u>321</u>
Total Assets	\$27,976	\$23,352	\$7,955	\$4,475
Current Liabilities				
Trade payables	\$1,200	\$1,000	\$649	\$2,601
Other payables and accruals	\$2,500	\$2,000	\$1,871	\$1,096
Taxes payable	\$300	\$250	\$224	\$155
Deferred revenue	\$0	\$0	\$0	\$0
Other current liabilities	<u>\$100</u>	<u>\$100</u>	<u>\$41</u>	<u>\$40</u>
Total current liabilities	4,100	3,350	2,786	3,892
Operating lease liabilities	0	0	0	80
Other Liabilities	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Liabilities	4,100	3,350	2,786	3,973
Stockholders' Equity				
Preferred stock	0	0	0	0
Share Capital	15	13	2	0
Additional paid-in-capital	18,000	16,500	3,455	128
Retained earnings	5,861	3,489	1,713	374
Cum. Other comp and treasury stock	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total stockholders' equity	<u>23,876</u>	<u>20,002</u>	<u>5,170</u>	<u>502</u>
Total Liabilities and equity	\$27,976	\$23,352	\$7,955	\$4,475

Source: Company reports and Litchfield Hills Research LLC

Figure 7 –Globavend Holdings Ltd. – Cash Flow (US\$000)

	FY26E	FY25E	FY24A
Net Income	\$2,372	\$1,777	\$1,339
Trade receivables	(500)	(315)	(255)
Contract assets	(100)	(53)	(354)
Other assets	(100)	(23)	916
Net PP&E	(50)	(27)	(110)
Right-of-use assets	0	(67)	87
Deposits and other	0	(157)	(2,023)
Trade payables	200	351	(1,952)
Taxes payable	50	26	69
Other payables and accruals	500	129	775
Deferred revenue	0	0	0
Other current liabilities	0	59	1
Operating lease liabilities	0	0	(80)
Other Liabilities	0	0	0
Preferred stock	0	0	0
Share Capital	2	11	2
Additional paid-in-capital	1,500	13,045	3,327
Cum. trans. adj. and treasury stock	0	0	0
Other	0	0	0
Total Cash Flow	\$3,874	\$14,756	\$1,742

Source: Litchfield Hills Research LLC

Disclosures:

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We, the Litchfield Hills Research Department, hereby certify that the views expressed in this research report accurately reflect our personal views about the subject company and the underlying securities.

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Globavend Holdings Ltd.

GVH - Rating-Buy – US\$0.40 PT

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